# The value of for-profit organisations using the NPD

Henry Morris & Mark Williams of PiC – September 2018 NPD User Group









# Our vision for the NPD

Commercial organisations should continue to have access to NPD...

... in the same way and with the same limitations as other organisations



## The NPD can fulfill a social mission improving education through evidence

Concerns

#### Concerns x3

#### Concern #1

### "Marketing or other non-education use"

Terms say data can only be used to advance education

### Positive impact

### Three examples:

#### Alps – Analytical tools for LEAs

#### Alps Connect

#### × Alps Help Center

← → ♂ ● Secure | https://connect.alps.education/connect/subjects

🗙 🐐 Alps Customer Support - 🗙 💙 Switchboard - 3CX Web 🛛 🗴 🛞 My Webinars

#### Q & :

×

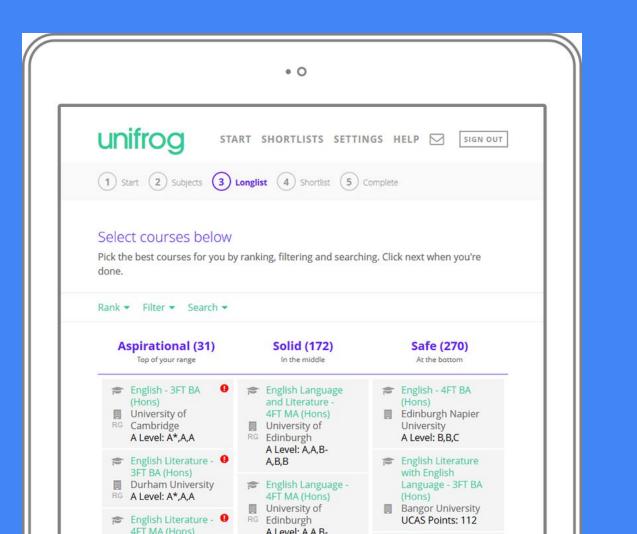
🞓 2017/18 🏦 🔅

| Alps Connect  | •         | Subjects     |     |   |
|---------------|-----------|--------------|-----|---|
| MENU          |           |              |     |   |
| (the subjects |           |              |     | c |
| Filter        |           |              |     |   |
| A AS BTEC     | BTEC CERT | BTEC 90-CRED | K54 |   |
| Compare       |           |              |     | + |

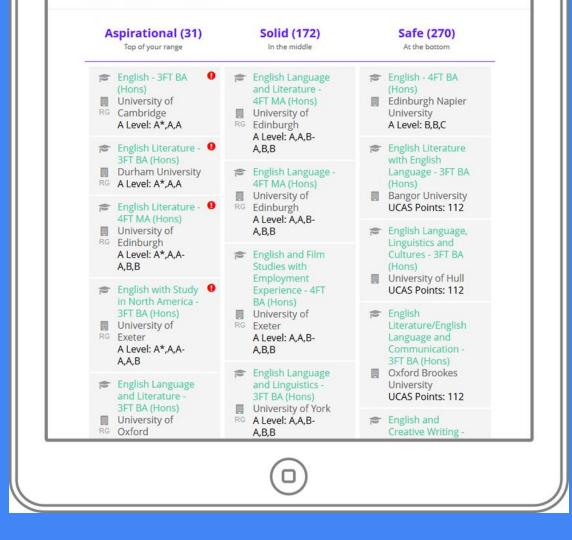
| Subject \$                  | <b>₽</b> 2014/15 |          | 10 2015/16 |           | <b>2016/17</b> |         |           | <b>₽</b> 2017/18 |         |            |         |          |
|-----------------------------|------------------|----------|------------|-----------|----------------|---------|-----------|------------------|---------|------------|---------|----------|
|                             | Entries \$       | Score \$ | Grade \$   | Entries 🗢 | Score 🛊        | Grade 🕏 | Entries 🗢 | Score \$         | Grade 🖨 | Entries \$ | Score 🕏 | Grade \$ |
| A - Art (Fine Art)          |                  | *1       | +1         | 14        | 1              | 1.00    | 4         | 1.09             | 4       | 7          | 0.97    | 6        |
| A - Biology                 | 17               | 0.89     | 4          | 18        | 0.92           | 3       | 13        | 0.86             | 5       | 22         | 0.80    | 6        |
| A - Business Studies        | 5                | 1.19     | 2          | 7         | 1,20           | 2       | 6         | 1,11             | 2       | 16         | 1.05    | 3        |
| A - Chemistry               | 16               | 0.89     | 5          | 17        | 0.85           | 6       | 14        | 0.82             | 6       | 22         | 0.84    | 5        |
| A - Computer Science        | 1.85             |          |            | - 54      |                |         |           |                  |         | 6          | 0.94    | 3        |
| A - Drama & Theatre Studies |                  |          | -          |           |                |         |           |                  |         | 3          | 1.11    | 3        |
| A - Economics               | 18               | 1.19     | 1          | 24        | 1.23           | 1       | 24        | 1.02             | 4       | 30         | 1.05    | 3        |
| A - English Literature      | 12               | 0.99     | 5          | 9         | 0.87           | 7       | 7         | 0.90             | 7       | 9          | 1.00    | 4        |
| A - Geography               | 5                | 1.07     | 2          | 4         | 1.09           | 2       |           |                  | ۲       | 5          | 0.87    | 7        |
| A - Government & Politics   | 10               | 1.14     | 2          | 18        | 1.02           | 4       | 14        | 1.09             | 2       | 10         | 1.03    | 3        |
| A - History                 | 7                | 1.02     | 3          | 10        | 1.24           | 1       | 19        | 1.08             | 2       | 22         | 0.98    | 5        |
| A - Mathematics             | 19               | 0.96     | 5          | 27        | 0.84           | 7       | 21        | 0.93             | 5       | 32         | 0.91    | 6        |
| A - Maths (Further)         | 1.42             | - K      | -          | 2         | 0.85           | 7       | 2         | 0.68             | 8       | 3          | 1.07    | 4        |
| A - Physical Education      |                  | 1        |            |           |                |         |           |                  |         | 6          | 0.87    | 5        |
| A - Physics                 | 7                | 0.93     | з          | 6         | 0.92           | 4       | 9         | 0.73             | 7       | 11         | 0.84    | 5        |
| A - Psychology              | 20               | 1.02     | э          | 34        | 1.04           | 2       | 34        | 1.01             | з       | 32         | 0.98    | 4        |
| A - Sociology               | 21               | 1.23     | 2          | 35        | 1.10           | 3       | 22        | 1.14             | 2       | 28         | 1.08    | 4        |

## Advancing education

2. UniFrog – Helping students make informed career choices

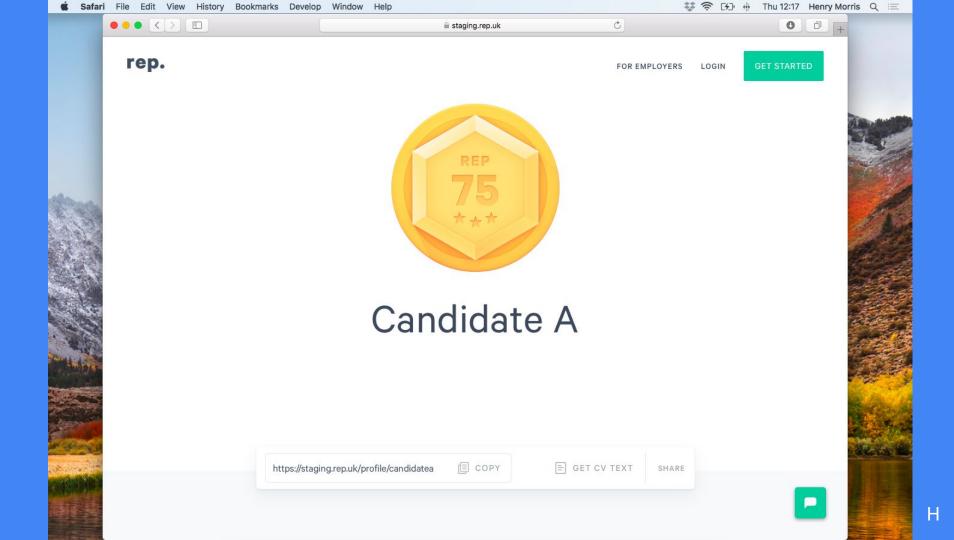


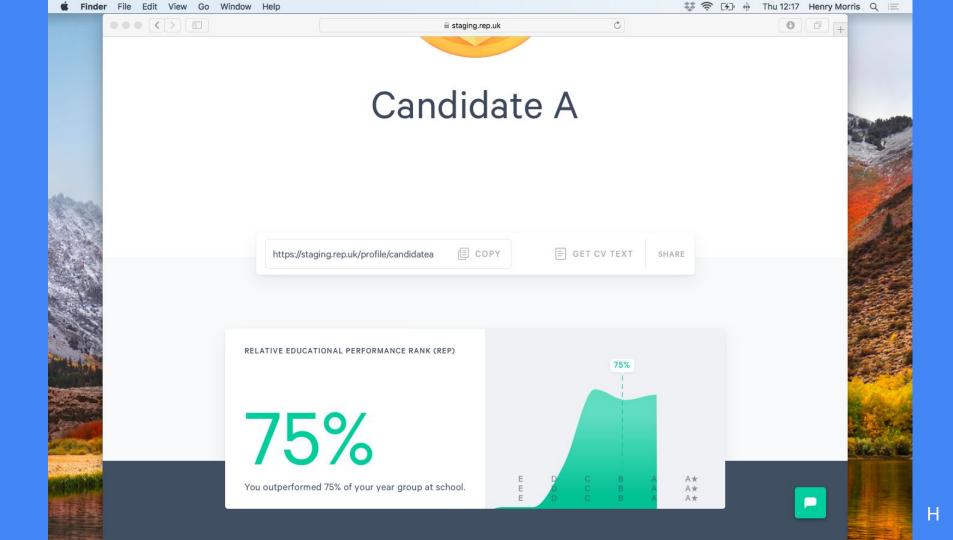
Μ

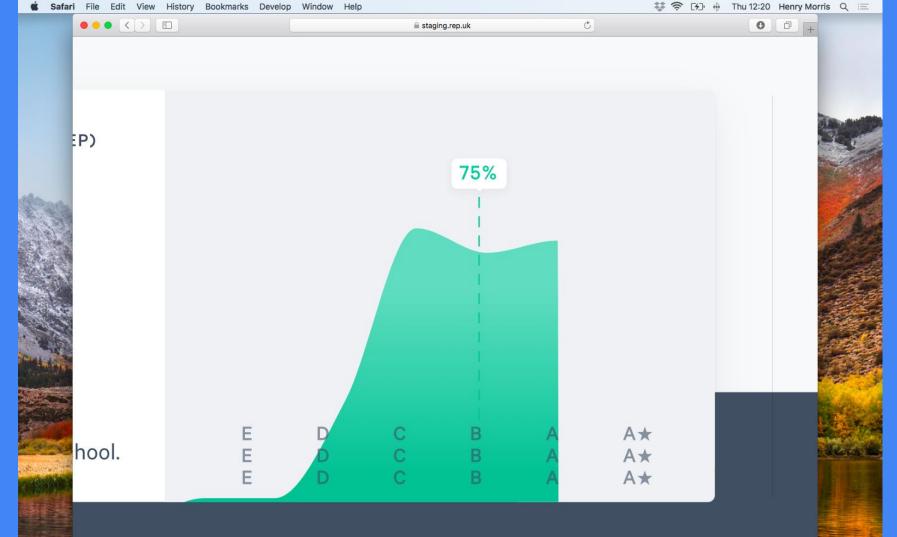


## Advancing education

#### 3. rep.uk – Rank in class at school







## Advancing education

#### Concern #2

### "Identifiability"

Two aspects:

#### 1. Unauthorised use

# 2. Unauthorised release

# Risk applies to all types of organisations

# Terms and new process mitigate risk

#### Concern #3

'Making money'

## Ideological question

#### About use of "children's" data

#### About use of "health" data

#### Four positions:

### 1. No sharing

2. Open access

3. Verified, sanctioned access only for non-profits advancing education 4. Verified, sanctioned access for organisations advancing education

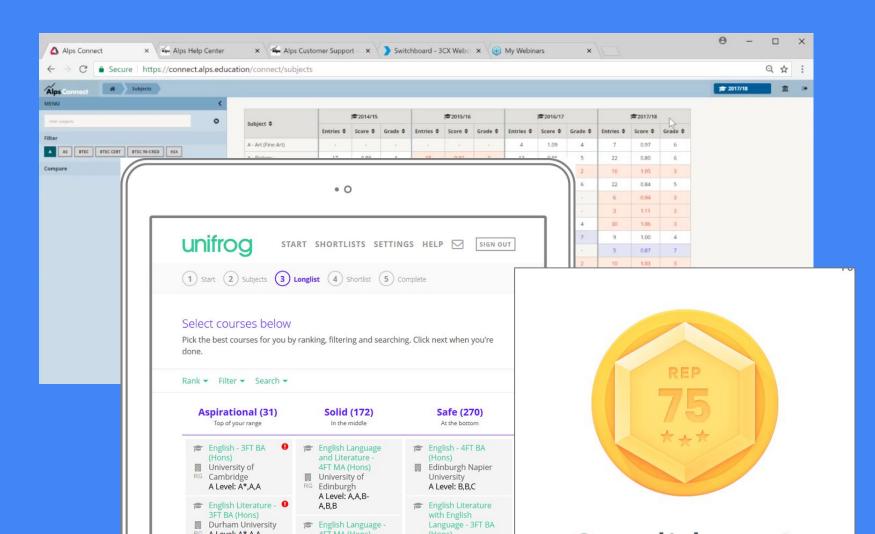
#### Our view

4. Verified, sanctioned access for organisations advancing education

| Alps Connect × Alps He   | lp Center | × Alps Custo                | ner Suppo         | rt- ×    | > Swite | hboard - 3       | CX Webc | ×       | My Webin          | iars    | ×       |                  |         |          | θ   | -     |   | 0 |
|--|-----------|-----------------------------|-------------------|----------|---------|------------------|---------|---------|-------------------|---------|---------|------------------|---------|----------|-----|-------|---|---|
| ← → C ● Secure   https://connect.alps.education/connect/subjects |           |                             |                   |          |         |                  |         |         |                   |         |         |                  |         |          |     | G     | ζ |   |
| Alps Connect Ø Subjects  |           |                             |                   |          |         |                  |         |         |                   |         |         |                  |         |          | 201 | 17/18 |   |   |
| MENU   | <         |                             |                   |          |         |                  |         |         |                   |         |         |                  |         |          |     |       |   |   |
| File subjects  | 0         | Subject \$                  | <b>1≈</b> 2014/15 |          |         | <b>12</b> 015/16 |         |         | <b>12</b> 2016/17 |         |         | <b>₽</b> 2017/18 |         |          |     |       |   |   |
|  | -         |                             | Entries 🗘         | Score \$ | Grade 🕏 | Entries 🗢        | Score 🗘 | Grade 🗘 | Entries 🗢         | Score ¢ | Grade 🖨 | Entries \$       | Score 🗢 | Grade \$ |     |       |   |   |
| A AS BTEC BTEC CERT BTEC 90-CRED K54                             |           | A - Art (Fine Art)          |                   |          | -       |                  |         |         | 4                 | 1.09    | 4       | 7                | 0.97    | 6        |     |       |   |   |
| AS BIEC BIECCERT BIECHOCKED KS4                                  |           | A - Biology                 | 17                | 0.89     | 4       | 18               | 0.92    | з       | 13                | 0.86    | 5       | 22               | 0.80    | 6        |     |       |   |   |
| Compare  | +         | A - Business Studies        | 5                 | 1.19     | 2       | 7                | 1,20    | 2       | 6                 | 1,11    | 2       | 16               | 1.05    | 3        |     |       |   |   |
|  |           | A - Chemistry               | 16                | 0.89     | 5       | 17               | 0.85    | 6       | 14                | 0.82    | 6       | 22               | 0.84    | 5        |     |       |   |   |
|  |           | A - Computer Science        | 1.85              |          |         | - 25             |         |         |                   |         |         | 6                | 0.94    | 3        |     |       |   |   |
|  |           | A - Drama & Theatre Studies |                   |          |         |                  |         |         |                   |         |         | 3                | 1.11    | 3        |     |       |   |   |
|  |           | A - Economics               | 18                | 1.19     | 1       | 24               | 1.23    | 1       | 24                | 1.02    | 4       | 30               | 1.05    | 3        |     |       |   |   |
|  |           | A - English Literature      | 12                | 0.99     | 5       | 9                | 0.87    | 7       | 7                 | 0.90    | 7       | 9                | 1.00    | 4        |     |       |   |   |
|  |           | A - Geography               | 5                 | 1.07     | 2       | 4                | 1.09    | 2       |                   |         |         | 5                | 0.87    | 7        |     |       |   |   |
|  |           | A - Government & Politics   | 10                | 1.14     | 2       | 18               | 1.02    | 4       | 14                | 1.09    | 2       | 10               | 1.03    | 3        |     |       |   |   |
|  |           | A - History                 | 7                 | 1.02     | 3       | 10               | 1.24    | 1       | 19                | 1.08    | 2       | 22               | 0.98    | 5        |     |       |   |   |
|  |           | A - Mathematics             | 19                | 0.96     | 5       | 27               | 0.84    | 7       | 21                | 0.93    | 5       | 32               | 0.91    | 6        |     |       |   |   |
|  |           | A - Maths (Further)         | 142               |          | -       | 2                | 0.85    | 7       | 2                 | 0.68    | 8       | 3                | 1.07    | 4        |     |       |   |   |
|  |           | A - Physical Education      |                   |          |         |                  |         |         |                   |         |         | 6                | 0.87    | 5        |     |       |   |   |
|  |           | A - Physics                 | 7                 | 0.93     | а       | 6                | 0.92    | 4       | 9                 | 0.73    | 7       | 11               | 0.84    | 5        |     |       |   |   |
|  |           | A - Psychology              | 20                | 1.02     | 3       | 34               | 1.04    | 2       | 34                | 1.01    | 3       | 32               | 0.98    | 4        |     |       |   |   |
|  |           | A - Sociology               | 21                | 1.23     | 2       | 35               | 1,10    | 3       | 22                | 1,14    | 2       | 28               | 1.08    | 4        |     |       |   |   |

| Alps Connect × 🚈 Alps Help C        | enter  | × Alps Cus                       | stomer Suppo   | ort - ×                                     | Swite   | :hboard - 3                               | CX Webc   | ×                    | My Webin  | ars     | ×       |           |         |          | θ          | -     |          | ×  |
|-------------------------------------|--|----------------------------------|--|---|---------|---|---|----------------------|-----------|---------|---------|-----------|---------|----------|------------|-------|----------|----|
| ← → C                               | s.education/   | /connect/subject                 | ts   |   |         |   |   |                      |           |         |         |           |         |          |            |       | Q ☆      | :  |
| Alps Connect # Subjects             |  |                                  |  |   |         |   |   |                      |           |         |         |           |         |          | <b>201</b> | 17/18 | <b>1</b> | [+ |
| MENU                                | <  |                                  |  |   |         |   |   |                      |           |         |         |           |         |          |            |       |          |    |
| Processing                          | 0 51   | ubject \$                        | ₽2014/15   |   |         | <b>1</b> € 2015/16                        |   |                      |           | 2016/17 |         | €2017/18  |         | <u> </u> |            |       |          |    |
| Filter                              |  |                                  | Entries 🗘  | Score 🕏                                     | Grade 🕏 | Entries 🗢                                 | Score 🗘   | Grade 🗘              | Entries 🗘 | Score 🕈 | Grade 🗘 | Entries 🗘 | Score 🕈 | Grade 🕈  |            |       |          |    |
| A AS BTEC BTEC CERT BTEC %-CRED K54 | A  | - Art (Fine Art)                 |  | *   | *1      |   |   |                      | 4         | 1.09    | 4       | 7         | 0.97    | 6        |            |       |          |    |
| Compare                             |  | - fislant                        | 1 12   | . nea                                       |         |   |   |                      | 1 11      |         | 5       | 22        | 0.80    | 6        |            |       |          |    |
|                                     |  |                                  |  |   |         |   |   |                      |           |         | 6       | 22        | 0.84    | 5        |            |       |          |    |
|                                     | • 0  |                                  |  |   |         |   |   |                      |           |         |         | 6         | 0.94    | 3        |            |       |          |    |
|                                     |  |                                  |  |   |         |   |   |                      |           |         |         | 3         | 1.11    | 3        |            |       |          |    |
|                                     |  |                                  |  |   |         |   |   |                      |           |         |         | 30        | 1.05    | 3        |            |       |          |    |
|                                     |  |                                  |  |   |         |   |   |                      |           |         |         | 9         | 1.00    | 4        |            |       |          |    |
|                                     | Unifrog start shortlists settings help 🖂 sign out  |                                  |  |   |         |   |   |                      |           |         | ۰.      | 5         | 0.87    | 7        |            |       |          |    |
|                                     |  |                                  |  |   |         |   |   |                      |           |         | 2       | 10        | 1.03    | 3        |            |       |          |    |
| (1) st                              | 1 Start 2 Subjects 3 Longlist 4 Shortlist 5 Complete   |                                  |  |   |         |   |   |                      |           |         | 2       | 22        | 0.98    | 5        |            |       |          |    |
|                                     |  |                                  |  |   |         |   |   |                      |           |         | 5       | 32        | 0.91    | 6        |            |       |          |    |
|                                     |  |                                  |  |   |         |   |   |                      |           | - I     | 8       | 3         | 1.07    | 4        |            |       |          |    |
| Selec                               | Select courses below   |                                  |  |   |         |   |   |                      |           |         | 199     | 6         | 0.87    | 5        |            |       |          |    |
|                                     | Pick the best courses for you by ranking, filtering and searching. Click next when you're                          |                                  |  |   |         |   |   |                      |           | - I     | 7       | 11        | 0.84    | 5        |            |       |          |    |
| done.                               |  |                                  |  |   |         |   |   |                      |           | - I     | 3       | 32        | 0.98    | 4        |            |       |          |    |
|                                     |  |                                  |  |   |         |   |   |                      |           |         | 2       | 28        | 1.08    | 4        |            |       |          |    |
| Rank 🗸                              | Filter -   | Search 🕶                         |  |   |         |   |   |                      |           |         |         |           |         |          |            |       |          |    |
|                                     |  |                                  |  |   |         |   |   |                      |           | -       |         |           |         |          |            |       |          |    |
| As                                  | Aspirational (31)Solid (172)Safe (270)Top of your rangeIn the middleAt the bottom                                  |                                  |  |   |         |   |   |                      |           |         |         |           |         |          |            |       |          |    |
| RG<br>PC                            | English - 3FI<br>(Hons)<br>University o<br>Cambridge<br>A Level: A*,/<br>English Liter<br>3FT BA (Hon<br>Durham Un | f<br>A,A R<br>rature - 9<br>IIS) | <ul> <li>English I<br/>and Lite<br/>4FT MA<br/>Universi</li> <li>Edinburg<br/>A Level:<br/>A,B,B</li> <li>English I</li> </ul> | rature -<br>(Hons)<br>ty of<br>gh<br>A,A,B- |         | (Ho<br>Edir<br>Uni<br>A Le<br>Eng<br>with | lish - 4FT<br>ns)<br>nburgh N<br>versity<br>evel: B,B,G<br>lish Liter<br>n English<br>guage - 3 | lapier<br>C<br>ature |           |         |         |           |         |          |            |       |          |    |

Η



Η



# Questions and discussion