



The Enterprise Roadshow

Bristol BioDesign Institute, 18th January 2023

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THE ENTERPRISE SESSIONS

THE FESTIVAL OF ENTERPRISE



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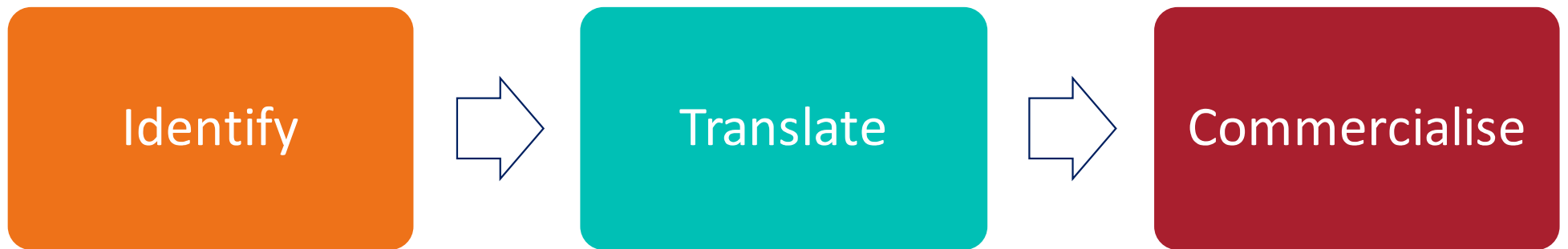


Today's agenda

- Research commercialisation and intellectual property: Andrew Wilson
- Funding for enterprise activities: Lisa Kehoe
- Knowledge Transfer Partnerships: (*Benoit Welch*) Lisa Kehoe
- Questions
- Closing remarks, feedback and next steps

What does the commercialisation team do?

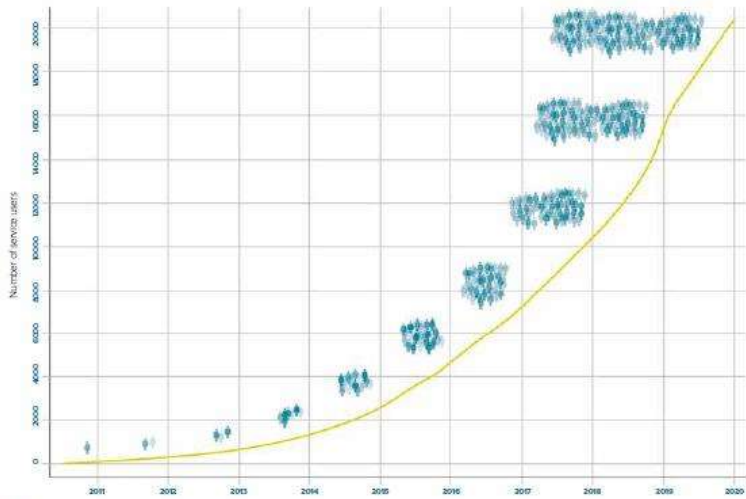
We work with you to...



...your research outputs

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Why do we do it?

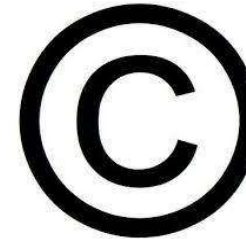
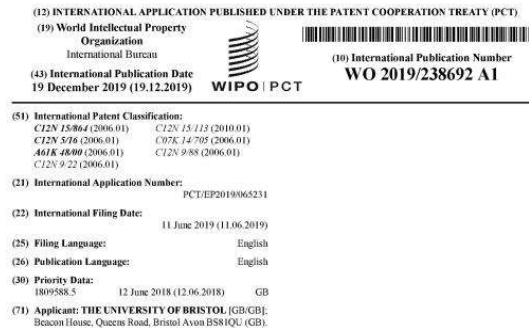
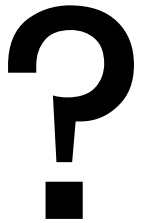


purespring

Imagine a near future where patients with kidney diseases are empowered with therapies to change the course of their disease.

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We protect, manage and exploit Intellectual Property to leverage impactful partnerships



We find the right expertise to support you

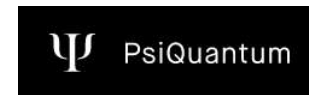
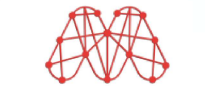


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We support fundraising to make it happen



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We'd love to talk to you about your work

Contact us:

<http://www.bristol.ac.uk/business/innovate-and-grow/research-commercialisation/contact-us/>

red-innovation@bristol.ac.uk

Find out more:

<http://www.bristol.ac.uk/business/innovate-and-grow/research-commercialisation/for-researchers/>

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Impact Development team

We are here to help you to get your research out there and used

We can identify the right opportunities to support your aspirations

We have the expertise and contacts to plan for impact and translation

We have funding for proof-of-concept

We are experts in supporting impact and translational grants

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Training and Professional Development

- Training in impact development
- Entrepreneurship skills with SETsquared:
 - ‘Putting it into context’
 - ‘IdeasLab’
 - ‘Launchpad’
 - ‘iKEEP’ for students
- Expert talks and seminars:
 - Cell and Gene Therapy Catapult
25th Jan

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Making plans



- Impact and translational planning
- Embedding impact into research grants
- Expert contacts and funding for bespoke project advice
 - Entrepreneurs in Residence
 - Specialist consultancy

University of Bristol Funding



- Our Flexible Talent Mobility Award, Impact Acceleration Accounts and Translational Partnership Award support:
 - Proof of concept
 - Commercialisation projects
 - Translational projects in health
 - Placements and exchanges
 - Skills development

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External Funding



- BBSRC Follow on Fund
- DPFS
- Healthcare Technologies
- Innovate UK
- RAEng Industry Fellowships
- Innovation Launchpad (Researchers in Residence)

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Enterprise Funding Opportunities

- Market assessment
 - ICURe
- Enterprise schemes
 - RAEng Enterprise Fellowships
- University Enterprise Fellowships



What is a KTP?

- An innovation project (1-3 years) between a university and a business to develop new products, processes or services.
- Key focus of KTP is on introducing new skills into a business.
- Funding up to 67% of project costs.
- Apply every 2-3 months; grant success rate >80%



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Innovate
UK

Benefits for the University

- KTP is great for delivering impact from research
- Fantastic vehicle for partnership-building. High level of support from Innovate UK and the KTP team
- Follow-on projects, papers & publications, case studies, student projects, placements, new research themes, commercialization opportunities

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Benefits for the company partner

- Financially de-risk innovation process
 - Up to 67% funding
 - ROI 7:1
- Resources
 - Academic ‘consultancy’
 - Highly skilled graduate FTE
- KTP is eligible for R&D tax credits

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Benefits for the KTP Associate

Fantastic career experience

- Ownership of a key strategic project
- Accelerated personal & professional development
- personal development budget (c.£4k)

Tomorrow's Innovation Leaders are KTP Associates today!

- most Associates offered a job post-KTP

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Benoit Welch

KTP Specialist

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Questions



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Next steps

Contact our experts and their teams to discuss your ideas

[Lisa Kehoe](#), [Andrew Wilson](#), [Benoit Welch](#)

Explore the opportunities they have described

Slides will be circulated, links included

Consider the wider support on offer, and how it might be useful in realising the impact of your research

Would an **Enterprise Roadshow** be useful in your Faculty, School or Department?

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The Enterprise Roadshow menu:

- University Enterprise Fellowships
- Research commercialisation and intellectual property
- Impact Acceleration Account funding
- External funding for enterprise and innovation
- Consultancy
- Contract research, business use of facilities
- Setting up successful activities with partners (activities and partner types)
- Partnerships support
- The Bristol Grid
- Knowledge Transfer Partnerships
- Catapults
- Staff development and training opportunities related to enterprise

Please contact [Manda Baynes](#) to enquire

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Engaging

Informative

Interesting

Boring

*How did you find the
Enterprise Roadshow?*

Confusing

Energising

Slido.com #4231572

Helpful

Inspiring

Distracting

Enlightening